

## **Sellers Prep Check List**

Take the emotion out of the “Home” as its something you are now selling.

Prepare your house as to be seen through the eyes of a buyer. When looking at your home, pretend you are someone else who is looking at your home to buy.

### **Getting ready:**

Walk through each room and look at it from the eyes of a buyer.

Make a list of all those little (and big) things that need to be repaired or done and do them. If they bother you, they will most likely bother a potential buyer.

Declutter – Remove all the excess clutter. What looks messy, dirty, or distracting? Thoroughly clean the house from top to bottom. Having it professionally cleaned is a good idea.

Fireplace / mantel areas are usually a focal point. Make sure this area is very clean, inviting, and staged.

Too much furniture makes rooms appear to small. Situate furniture into inviting, conversational areas.

You want to store or sell some excess furniture to free up space.

If bookshelves look messy and cluttered, pack up some of the books.

Have the carpets cleaned or replaced if they are in bad shape.

Wash the windows inside and out. Imagine someone else looking out of those dirty windows.

Open curtains and shades to show off any nice views and to let in natural light.

Make sure walls have a fresh coat of paint in a neutral color or thoroughly cleaned.

Replace all burned out light bulbs.

Clean your light fixtures.

Take care of any squeaking doors.

Make sure all door handles are working properly.

Fix dripping faucets or leaking toilets that don't stop running.

Pack up valuables and prescriptions as people will be walking through our home when you are not there. Pack up family photos, collections, and personal items.

Make sure that any houseplants are healthy and look good. If they do not, get rid of them.

Check smoke alarms and carbon monoxide detectors to make sure they are in good working order and compliant with local requirements.

Check with your local city or township to see if a city inspection is required for re-sale.

Smell test, have someone else smell your house. Correct any odor causing items, including pet smells.